

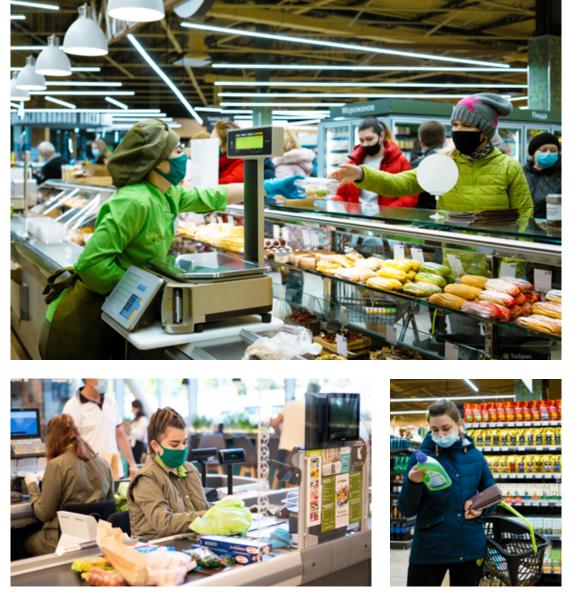


• Tabris is a family company, which was founded in 1998, in Krasnodar City.

The distinctive feature of our supermarket chain is developing gastronomic culture through new and unique products for our region.



The company honestly and carefully has been working more than a quarter of century in the native region, and it faithfully fulfills all obligations to customers, partners and regulatory authorities.





More than 500,000 people shop in our supermarkets all the time. All employees of the company feel personally responsible to each of our customers and try to do their job well and meet expectations.

#### **W** Tabris



### Location «Tabris» is situated in Krasnodar region.

Currently, our supermarkets are located in all main cities of the region.

You can find it both in the capital of the region, and on the most popular resorts of Krasnodar region.



🌶 Tabris

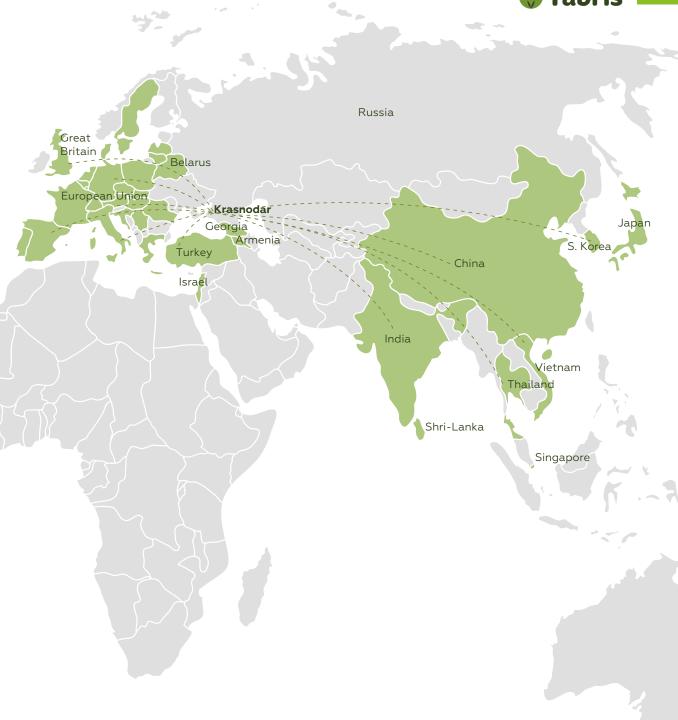
# Direct import

Tabris has been directly importing products more than 10 years from different countries around the world.

Our range includes 22,000 SKU, including 7000 SKU we import directly from manufacturers. Currently, Tabris collaborates with 39 counties.

Rich experience in direct import allow us to handle with uncertainties and challenges of modern times.

Our retail chain is the only one with such a wide range of goods of premium class in Krasnodar Region.



#### 💔 Tabris

# Direct import

In 2023, we started importing wine.

This is a very significant stage in our development. The team of specialists personally visited the largest international exhibitions to taste thousands of samples and select the most unique and interesting wines.

### Some of those with whom we cooperate:

- Pirani
- Lamborghini
- Castell d`OR
- Cantina Borga
- Ca` De` Medici
- Conte Guicciardini



Many of our supermarkets have special spaces with wines and cavists who always ready to help with the selection of drinks for special occasions.







## Our stores















# Awards



The best retail chain in Regional contests for the **«Best retail company»** for several years.





Winner in the «B2C» nomination – CLIENT MEDIA: THE MAGAZINE» The competition **«The best corporate media»** 





Winner in the Shop design nomination (supermarket in Sochi) **Retail Week Awards** 



Winner in the Shop Design nomination (supermarket in Anapa): **«Spatial** solutions and store design» POPAI RUSSIA AWARDS

Competition

Laureate and prizewinner in the nomination «Food products» All-Russian competition **«100 best goods** of Russia»



HEDEAS

SHOP DESIGN

 $\sigma$ 

РОССИЙСКОГО Ритейла 2022

**W** Tabris

# FAQ

# How do the sanctions affected payment?

Our banks servicing foreign exchange contracts are not under sanctions and continue to work regularly despite restrictions on a number of banks.

Therefore, we can pay for goods without any restrictions. Is it possible to export goods to Russia?

There are no prohibitions on the export of food and non-food consumer goods to Russia on the end of 2023.

#### Will the goods be allowed through at the borders? How is the logistics situation?

Since 2014 (when we first started importing goods and making international purchases) and until now, we deliver all goods through a large logistics company that has many partners in different countries.

This company provides all logistics procedures, including insurance of goods. The cargoes, which are contained the consumer Goods, are delivered to Russia without restrictions.



# The Team

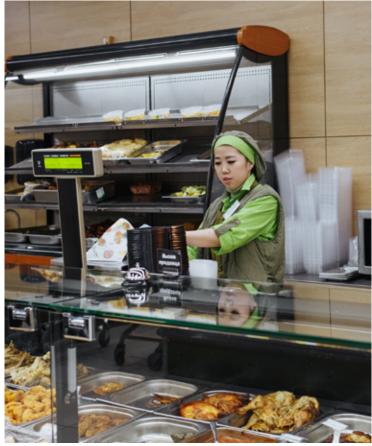






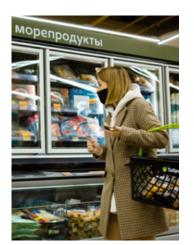






We are very interested in extension of our assortment by products from the world and strongly develop our direct import.

It is very important for us to provide the possibility to purchase everything needed for themselves and loved ones for all people who come to our supermarkets every day.









We will be happy to have you as our trading partner for profitable and long-term partnership.



## Import department



Alexander Nazarenko

Head of the import department

Functions: signing the contracts, payments, logistics

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Food products, household and kitchen products

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### ⊕<u>tabris.ru</u>

### <u>⊙tabris.food</u>



# Thanks